

70,000 units



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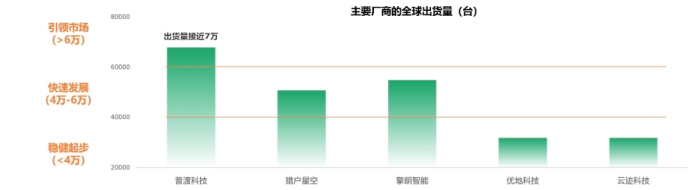
With nearly 70,000 Units Shipped, Pudu Robotics Leads Global Market as China's No.1 Service Robot Exporter

Shenzhen, October 9, 2023, PRNewswire/-- Pudu Robotics, a global leader in the development, production, and sales of commercial service robots and China's No.1 ranking commercial service robot exporter, has shipped a cumulative number of nearly 70,000 units as of August 2023, according to the "China Service Robot Industry Research" (the "Report") published in October by EO Intelligence of EqualOcean. The global sales of Pudu Robotics mainly come from Japan, South Korea, the U.S., Germany, and etc. Covering more than 600 cities in 60 countries and regions, the brand has become one of the largest service robot manufacturers in the world.

EO Intelligence is the professional industry research and consulting service platform under EqualOcean with focuses on forward-looking technology research fields such as AI, big data, and mobile internet. The Report offers insight into the development trends of service robot industry, a sector that's on the rise with unlimited growth potential – the complementary capabilities of service robots and managing staff can effectively help companies optimize costs, while China's commercial service robot providers are laying out diverse scenarios with advantages in both technology and pricing.

在海外市场的开拓中，中国服务机器人厂商已经初步形成了不同的出货量格局

- 从全球出货量规模来看，出货量小于4万台的服务机器人厂商，多数还处在起步阶段，企业初具规模，还无法做到全行业全链路渗透，更多的服务机器人落地场景和全球市场的拓展还需要进一步打磨；出货量在4万-6万台的服务机器人厂商，处在快速发展阶段，企业的供应链体系初具成效，并拥有丰富的产品矩阵，全球市场也在快速拓展中；出货量超过6万的服务机器人厂商，处在引领市场的阶段，企业拥有行业内领先的技术，并且拥有完善的研发、生产、销售和售后服务体系。
- 当前中国服务机器人厂商正在快速拓展全球市场，主要有普渡科技、猎户星空、擎朗智能、优地科技、云迹科技等；其中普渡科技已经成为全球规模最大的服务机器人厂商之一，目前出货量已经超过6.5万台。



资料来源：公开资料整理，TE研究院
Global Shipments of Major Chinese Service Robot Manufacturers from Report

The report points out that in the exploration of overseas markets, Chinese service robot manufacturers have begun to form different patterns from the perspective of global shipment volume. Manufacturers with a global shipment volume of less than 40,000 units are mostly in the startup stage. The companies are just beginning to take shape and are still unable to penetrate the entire industry chain. For manufacturers with a global shipment volume of 40,000 to 60,000 units, they are in the stage of rapid development. The company's supply chain system is beginning to take effect, and they have a rich product matrix, and the global market is also expanding rapidly. Manufacturers with a global shipment volume of more than 60,000 units are in the

Leading the global industry with integrated advantages of R&D and customized solutions

Pudu Robotics has two main product lines of delivery robots and cleaning robots as the solid foundation, boasting a diverse portfolio that meets various needs. Its delivery robot BellaBot and cleaning robot PUDU CC1 have won recognition from global customers for excellent performance and user-friendly designs.

Successful products are built on technology and innovation. Pudu Robotics has invested heavily in R&D and independently developed four core components and tackled the full algorithm development for mobile robots, including Pudu OS, PUDU Open Platform, PUDU VSLAM+ and more.

Pudu Robotics offers comprehensive solutions to meet the needs of customers from different industries, it not only provides highly efficient service robot products, but also supports software and services that enable customers to achieve automated, intelligent operations. Its solutions are widely used in the industries of food and beverage, hospitality, healthcare, logistics and more.

"Going global is also about going local, we're not selling the standard products in the international market, but products, brand, and services that are closely related and inseparable from the local markets, accelerating service robot export has always been one of Pudu Robotics' key strategies, and by deeply cultivating the two main product lines of delivery and cleaning, we aim to fully satisfy the diversified needs of the market," said Felix Zhang, founder and CEO of Pudu Robotics.

The market size of commercial service robots has grown robustly in the past few years as a solution to the pain points of service industry. Looking ahead, Pudu Robotics will focus on customized services and scenario-based solutions to transform the business models, driven by technological innovation that continually adapts and expands application scope of service robots.

About Pudu Robotics

Pudu Robotics is a global leader in design, R&D, production, and sales of commercial service robots with nearly 70,000 units shipped in over 60 countries worldwide. The company's robots are currently in use across a wide variety of industries including restaurants, retail, hospitality, healthcare, entertainment, and manufacturing. Founded in 2016 and headquartered in Shenzhen, China, its mission is to use robots to improve the efficiency of human production and living. For more information on business developments and updates, follow PUDU on [Facebook](#), [YouTube](#), [LinkedIn](#), [Twitter](#) and [Instagram](#).